

**Job Title** : Head, Alliance Management and Clinical Research Network (SCRI)  
**Department** : SCRI  
**Business Entity** : SCRI

## Overview

The [Consortium for Clinical Research and Innovation, Singapore](#) (CRIS) brings together five national R&D, clinical translation and service programmes to advance clinical research and innovation for Singapore, and establish important capabilities for a future-ready healthcare system. The Business Entities under CRIS include:

- [Singapore Clinical Research Institute](#) (SCRI)
- [National Health Innovation Centre](#) (NHIC)
- [Advanced Cell Therapy and Research Institute, Singapore](#) (ACTRIS)
- [Precision Health Research, Singapore](#) (PRECISE)
- [Singapore Translational Cancer Consortium](#) (STCC)
- Cardiovascular Disease National Collaborative Enterprise (CADENCE)

Together, CRIS makes a positive difference to Singapore patients and researchers by ensuring that these clinical research platforms and programmes are at the cutting edge of capability development and innovation. If you are as passionate as we are in clinical trials and research, we want you!

## SCRI

The Singapore Clinical Research Institute (SCRI) is the national academic research organisation dedicated to enhancing the standards of clinical research, and coordinating clinical trials. Our mission is to spearhead and develop core capabilities, infrastructure and scientific leadership for clinical research in Singapore. SCRI also works with the National Medical Research Council (NMRC) to assist the Ministry of Health (MOH) in implementing clinical trials policy and strategic initiatives to support and develop clinical research competencies locally. In driving towards its vision, SCRI collaborates with clinicians to enhance Singapore's clinical research and strengthen its expertise in executing multi-site, multi-national studies and the development of regional clinical research networks.

## What you will be working on

### The Role:

You will work with a dynamic team to develop and implement commercial and strategic relationships with organisations, as well as lead and oversee the development and maintenance of Clinical Research Networks :

- Develop and implement alliance strategy for SCRI, which includes identifying potential partners and evaluating the feasibility of alliances, as well as negotiating and managing partnership agreements
- Establish and execute marketing strategy for SCRI's target audience to achieve engagement goals and desired outcomes

- Responsible for driving collaboration between the company and its partners. This includes identifying areas of mutual interest, facilitating joint projects, and ensuring a win-win outcome from the partnership
- Devise and execute a customer service orientated delivery in addressing general enquiries
- Provide leadership and guidance to the alliance management team to ensure the team is supported to be successful. This includes setting team goals, providing feedback and coaching, and fostering a positive work environment
- Develop and implement strategy to transform and grow SCRI's existing Clinical Research Network (CRN) support
- Identify potential principal investigators and/or partners and evaluating the feasibility of network creation as well as negotiating and managing partnership agreements
- Participate in crafting and establishing the network(s)'s governance, constitutional policy and any other infrastructural activities/documents
- Lead and manage the CRN team, maintain and support CRN(s), ensuring all networks are operating at peak performance. This includes monitoring network activity and making necessary recommendations for improvement to the network

### What we are looking for

- Degree in Life sciences/Healthcare/Pharmacy or related fields. Degree in business, marketing or related fields may be considered should there be prior experience in the health and biomedical sciences research and/or clinical services
- 7-10+ years of experience in alliance management, partnership development, or a related field with proven experience in customer service as well as negotiating and managing complex partnerships and alliances
- Prior experience in the health and biomedical sciences research and/or clinical services preferred
- Experience in managing a team, with ability to provide leadership, guidance and mentoring to team members
- Strong analytical, strategic thinking and problem-solving skills
- Excellent communication, negotiation and interpersonal skills
- Familiarity with legal and regulatory requirements related to partnerships and alliances

### What you need to know

Successful candidate will be offered a 3-year renewable contract. Please send your application to [career@cris.sg](mailto:career@cris.sg) with the subject **Application for Head, Alliance Management and Clinical Research Network (SCRI)**. We regret that only shortlisted candidates will be contacted. For more information about CRIS and the Business Entities, visit our websites below:

- CRIS – <https://www.cris.sg>
- SCRI – <https://www.scri.edu.sg>
- NHIC – <https://www.nhic.sg>
- ACTRIS – <https://www.actris.sg>
- PRECISE – <https://www.npm.sg>
- STCC – <https://www.stcc.sg>