

**Job Title** : Manager  
**Department** : Business Development  
**Business Entity** : Precision Health Research, Singapore (PRECISE)

## Overview

The [Consortium for Clinical Research and Innovation, Singapore](#) (CRIS) brings together five national R&D, clinical translation and service programmes to advance clinical research and innovation for Singapore, and establish important capabilities for a future-ready healthcare system.

The Business Entities under CRIS include:

- [Singapore Clinical Research Institute](#) (SCRI)
- [National Health Innovation Centre](#) (NHIC)
- [Advanced Cell Therapy and Research Institute, Singapore](#) (ACTRIS)
- [Precision Health Research, Singapore](#) (PRECISE)
- [Singapore Translational Cancer Consortium](#) (STCC)

Together, CRIS makes a positive difference to Singapore patients and researchers by ensuring that these clinical research platforms and programmes are at the cutting edge of capability development and innovation. If you are as passionate as we are in clinical trials and research, we want you!

Precision Health Research, Singapore (PRECISE) is the central entity which coordinates the whole-of-government effort to implement Phase II of Singapore's 10-year National Precision Medicine strategy.

PRECISE is looking for a **Business Development Manager** to be part of the Business Development team. The role will be responsible for implementing and managing public-private partnerships to attract investments, develop research and enterprise capabilities, and create jobs for Singapore.

Candidates who are keen to see precision medicine create opportunities for businesses and impact Singapore's healthcare and population health, and is experienced in handling the diverse worlds of business, government, and academia, will be a good fit for this role.

## What you will be working on

### Key Responsibilities include

#### Industry engagement

Engage with companies to understand their businesses – product/service offerings, technology needs, business strategy and R&D roadmap; Identify common trends and needs in relevant industry sectors; Promote the National Precision Medicine programme and the Singapore precision medicine ecosystem to overseas companies

#### Ecosystem engagement

Develop a comprehensive understanding of the Singapore precision medicine ecosystem; Work with stakeholders including government and other public academic, research and clinical entities to drive

enterprise and innovation efforts; Engage with Singapore's scientific and clinical units to understand their capabilities and relevance to companies and form connections for long-term public-private partnerships

#### Partnership development

Identify partnership opportunities based on scientific and industry trends, national and economic imperatives; Develop deep know-how in structuring and negotiating collaborations or partnerships

#### Community development

Develop and organise events among academic, clinical and business communities to share knowledge, inspire ideas and create collaboration and partnership opportunities

#### Strategy development

Formulate and implement industry development and engagement and strategies for, but not limited to, local enterprises and start-ups

#### Other duties

The Business Development Manager is expected to take on secretariat role for key PRECISE meetings, and assist in other ad hoc duties as assigned

### **What we are looking for**

- Has a Degree in Life Sciences or a related field; a postgraduate degree is preferred
- Has 2 - 4 years of working experience in biomedical, life sciences, pharmaceutical or biotech industry, or in a science-business role
- Good understanding of the technological and business trends in relevant sectors such as genomics and informatics, precision medicine, pharmaceutical and biotech, health and wellness
- Possess strong interpersonal and communication (written and verbal) skills
- Strong strategic and analytical thinking skills and ability to contextualise issues
- Resourceful, quality conscious, results oriented and a team player
- Able to identify and contextualise stakeholder issues, and manage them appropriately
- Willing, adaptable and flexible to take on required/necessary tasks beyond the job description

### **What you need to know**

Successful candidate will be offered a 3-year renewable contract. Please send your application to [career@cris.sg](mailto:career@cris.sg) with the subject **Application for Manager, Business Development (PRECISE)**. We regret that only shortlisted candidates will be contacted. For more information about CRIS and the Business Entities, visit our websites below:

- CRIS – <https://www.cris.sg>
- SCRI – <https://www.scri.edu.sg>
- NHIC – <https://www.nhic.sg>
- ACTRIS – <https://www.actris.sg>
- PRECISE – <https://www.npm.sg>
- STCC – <https://www.stcc.sg>